



### Industry Discount Application

Please note: Industry employees who have completed the Captain Cook Cruises Small Ship Accreditation Programme are eligible for special discounts. For details on how to become a Captain Cook Cruises Small Ship Cruising Specialist please contact our sales department at [fiji@captaincookcruisesfiji.com](mailto:fiji@captaincookcruisesfiji.com)

Please complete every question and email to [fiji@captaincookcruisesfiji.com](mailto:fiji@captaincookcruisesfiji.com) together with a copy of your valid IATA card and a letter confirming your employment on Company letterhead, signed by your Manager.

Last Name: \_\_\_\_\_ First Name: \_\_\_\_\_  Mr  Ms  Mrs

Position: \_\_\_\_\_

Agency Name: \_\_\_\_\_ City: \_\_\_\_\_ Country: \_\_\_\_\_

Agency Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_

E mail: \_\_\_\_\_

Your Home Address: \_\_\_\_\_ City: \_\_\_\_\_

State: \_\_\_\_\_ Postcode: \_\_\_\_\_ Country : \_\_\_\_\_

Which destination & cruise are you applying for? \_\_\_\_\_

Cruise Duration/Nights: \_\_\_\_\_ Accommodation Type: \_\_\_\_\_

Your travelling companion's name is: \_\_\_\_\_

Preferred date of travel: 1 \_\_\_\_\_ OR 2. \_\_\_\_\_

Have you ever experienced our cruises before?  No  Yes - If yes which cruise? \_\_\_\_\_

Credit card number : \_\_\_\_\_ Expiry: \_\_\_\_\_ / \_\_\_\_\_

Type of card (Visa, Mastercard, AMEX): \_\_\_\_\_ \*CVV: \_\_\_\_\_

Name on card: \_\_\_\_\_ Signature: \_\_\_\_\_

\*CVV (3 or 4 digit security number on credit card)

Note: Pre-payment by credit card is required for all cruise bookings. A non-refundable processing surcharge applies to all credit card transactions for accommodated cruises (AUD payments 1.25% MasterCard/Visa or 2.1% American Express. FJD payments incur 3% fees).

### Check List

- Have you completed the Small Ship Cruising Accreditation Programme  Yes  No
- Are you currently employed in a selling role in retail, wholesale or inbound travel  Yes  No
- Have you attached a copy of your valid IATA card and a letter confirming your employment on company letterhead, signed by your Manager.  Yes  No
- Have you answered every question on this form?  Yes  No

### **Thank you for choosing to experience a Captain Cook Small Ship Cruise.**

- Bookings will not be confirmed until two weeks prior to travel.
- Confirmed bookings are subject to offload or downgrading. If offloaded, the passenger will be offered the next available cruise of the same duration
- OR a refund for all monies paid to Captain Cook Cruises. If downgraded a refund for the difference between the relevant cabin category costs will be arranged without processing fee.
- Travel to and from the ship is to be arranged by the agent and we are unable to take responsibility for any changes that may be required.
- Payment is required in full within 7 days of confirmation (charge accounts are not accepted). All payments must be received 7 days prior to travel, or the booking will be automatically cancelled.
- In accepting these rates, passengers agree to abide by the Captain Cook Cruises Industry Travel Code of Conduct as follows;

### **Industry Travel - Code of Conduct**

- If conversing with commercial passengers, do not at any time mention that you are travelling at a discounted rate.
- In respect of your fellow passengers and our Crew, please ensure your conduct is professional at all times and you do not enter (or ask to enter) "Crew Only" areas.
- If requested to change cabins, please do so as quickly and as quietly as possible and without complaint.
- Please do not ask to be upgraded.
- Please do not interfere with the normal running of the vessel such as requesting an early return to the marina to connect with flights or interrupting normal itinerary.
- Suitable attire is "smart casual". Footwear must be worn in the dining room at all times.
- Safety must be paramount. Excessive consumption of alcohol is not permitted.

Thank you again for taking the time to experience our wonderful cruises. We are sure that it will be an invaluable selling tool for you, your clients and your company.